

Residential Sales Statistics  
Sep-23

Local Association	2023 YTD # Sales	2022 YTD # Sales	22-23 YTD % Change	2023 YTD Avg Price	2022 YTD Avg Price	22-23 YTD % Change	2023 Sep Sales	2022 Sep Sales	22-23 % Change	2023 Sep Avg Price	2022 Sep Avg Price	22-23 % Change
Ann Arbor Area Board of REALTORS®	7,189	9,218	-22.01%	\$472,205	\$436,671	8.14%	2,774	3558	-22.03%	\$468,898	\$440,664	6.41%
Antrim Charlevoix Kalkaska Association of REALTORS®	432	522	-17.24%	\$488,714	\$430,294	13.58%	64	90	-28.89%	\$642,097	\$494,294	29.90%
Battle Creek Area Association of REALTORS®	1,317	1,643	-19.84%	\$218,880	\$215,222	1.70%	148	206	-28.16%	\$215,606	\$210,652	2.35%
Bay County REALTOR® Association	731	1,028	-28.89%	\$163,730	\$162,751	0.60%	102	138	-26.09%	\$179,517	\$173,915	3.22%
Branch County Association of REALTORS®	297	341	-12.90%	\$228,749	\$219,104	4.40%	32	44	-27.27%	\$229,143	\$217,800	5.21%
Central Michigan Association of REALTORS®	703	921	-23.67%	\$201,494	\$185,014	8.91%	85	120	-29.17%	\$189,794	\$201,286	-5.71%
Clare-Gladwin Board of REALTORS®	554	701	-20.97%	\$163,090	\$160,993	1.30%	75	105	-28.57%	\$175,426	\$167,869	4.50%
Detroit Board of REALTORS®	3,744	3,761	-0.45%	\$107,208	\$115,770	-7.40%	460	410	12.20%	\$111,580	\$110,676	0.82%
Eastern U.P. Board of REALTORS®	379	476	-20.38%	\$194,110	\$176,793	9.80%	57	73	-21.92%	\$237,437	\$198,168	19.82%
Emmet Association of REALTORS®	538	655	-17.86%	\$600,218	\$583,842	2.81%	77	95	-18.95%	\$555,487	\$682,274	-18.58%
Genesee County	3,416	4,095	-16.58%	\$213,822	\$210,599	1.53%	409	489	-16.36%	\$217,831	\$206,656	5.41%
Grand Rapids Association of REALTORS®	7,512	8,894	-15.54%	\$356,688	\$337,396	5.72%	776	939	-17.36%	\$361,889	\$347,205	4.23%
Greater Kalamazoo Association of REALTORS®	2,841	3,524	-19.38%	\$296,541	\$281,967	5.17%	343	448	-23.44%	\$313,707	\$272,551	15.10%
Greater Lansing Association of REALTORS®	4,029	4,968	-18.90%	\$240,212	\$231,560	3.74%	462	612	-24.51%	\$244,897	\$224,741	8.97%
Greater Shiawassee Association of REALTORS®	263	343	-23.32%	\$173,316	\$171,273	1.19%	29	46	-36.96%	\$215,886	\$161,300	33.84%
Greater Wayne County	7,299	9,482	-23.02%	\$264,574	\$257,997	2.55%	888	1181	-24.81%	\$270,454	\$255,742	5.75%
Grosse Pointe	534	679	-21.35%	\$453,528	\$448,052	1.22%	67	74	-9.46%	\$440,558	\$419,331	5.06%
Hillsdale County Board of REALTORS®	322	381	-15.49%	\$213,468	\$211,678	0.85%	38	45	-15.56%	\$210,354	\$171,844	22.41%
Huron County	76	88	-13.64%	\$211,742	\$194,321	8.97%	9	11	-18.18%	\$309,611	\$272,255	13.72%
Jackson Area Association of REALTORS®	1,126	1,413	-20.31%	\$220,434	\$209,283	5.33%	142	168	-15.48%	\$243,228	\$194,316	25.17%
Lapeer County	613	869	-29.46%	\$300,605	\$292,409	2.80%	64	107	-40.19%	\$306,730	\$288,671	6.26%
Lenawee County Association of REALTORS®	809	1,072	-24.53%	\$246,145	\$245,643	0.20%	114	145	-21.38%	\$242,473	\$241,966	0.21%
Livingston County	1,392	1,862	-25.24%	\$423,751	\$415,537	1.98%	162	242	-33.06%	\$406,141	\$393,974	3.09%
Oakland County	8,834	11,881	-25.65%	\$435,827	\$418,275	4.20%	1,050	1409	-25.48%	\$430,535	\$389,212	10.62%
Macomb County	6,319	8,113	-22.11%	\$286,171	\$278,821	2.64%	759	996	-23.80%	\$306,801	\$281,356	9.04%
Mason-Oceana-Manistee Board of REALTORS®	690	858	-19.58%	\$269,366	\$273,429	-1.49%	89	116	-23.28%	\$277,319	\$270,192	2.64%
Midland Board of REALTORS®	635	874	-27.35%	\$259,948	\$257,526	0.94%	77	102	-24.51%	\$272,376	\$249,870	9.01%
Monroe Down River Association of REALTORS®	1,162	1,394	-16.64%	\$243,729	\$238,596	2.15%	148	180	-17.78%	\$251,711	\$240,627	4.61%
Montcalm County Association of REALTORS	456	638	-28.53%	\$236,817	\$229,186	3.33%	60	84	-28.57%	\$246,077	\$227,598	8.12%
Northeastern Michigan Board of REALTORS®	728	790	-7.85%	\$163,042	\$184,315	-11.54%	98	90	8.89%	\$199,382	\$193,879	2.84%
Saginaw Board of REALTORS®	1,635	2,052	-20.32%	\$190,973	\$188,100	1.53%	199	269	-26.02%	\$216,769	\$197,387	9.82%
Sanilac County	287	282	1.77%	\$206,619	\$218,938	-5.63%	31	46	-32.61%	\$158,877	\$223,793	-29.01%
Southwestern Michigan Association of REALTORS®	2,013	2,445	-17.67%	\$362,722	\$337,017	7.63%	257	335	-23.28%	\$382,259	\$343,208	11.38%
St. Clair County	1,339	1,517	-11.73%	\$265,740	\$244,531	8.67%	172	184	-6.52%	\$281,496	\$222,708	26.40%
St. Joseph County Association of REALTORS®	492	601	-18.14%	\$242,199	\$267,888	-9.59%	57	68	-16.18%	\$227,691	\$267,974	-15.03%
Aspire North Association of REALTORS®	1,856	2,098	-11.53%	\$504,592	\$471,533	7.01%	284	301	-5.65%	\$524,581	\$501,997	4.50%
Tuscola County	316	328	-3.66%	\$186,525	\$182,541	2.18%	39	61	-36.07%	\$204,045	\$168,848	20.85%
Upper Peninsula Association of REALTORS® *	1,856	2,130	-12.86%	\$206,180	\$193,852	6.36%	294	323	-8.98%	\$218,443	\$198,313	10.15%
Water Wonderland Board of REALTORS®	2,084	2,419	-13.85%	\$231,650	\$222,518	4.10%	298	368	-19.02%	\$247,718	\$228,575	8.37%
West Central Association of REALTORS®	8,335	9,615	-13.31%	\$209,069	\$195,498	6.94%	248	88	181.82%	\$223,559	\$204,175	9.49%
West Michigan Lakeshore Association of REALTORS®	3,524	4,185	-15.79%	\$345,139	\$334,616	3.14%	421	597	-29.48%	\$387,336	\$336,788	15.01%
<b>TOTALS</b>	<b>88,677</b>	<b>109,156</b>	<b>-18.76%</b>	<b>\$275,598</b>	<b>\$266,618</b>	<b>3.37%</b>	<b>11,958</b>	<b>14,963</b>	<b>-20.08%</b>	<b>\$288,920</b>	<b>\$270,601</b>	<b>6.77%</b>

\*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula